

Industry  
Experts

Tailored  
Process to  
Optimize  
Outcome

Extensive  
Knowledge  
of Buyer  
Universe

Unmatched  
Execution  
& Results

### Mergers & Acquisitions (since 2010)

216

M&A Transactions  
Announced

\$58+

Total M&A Volume  
in Billions

### Capital Markets (since 2010)

290

Capital Market  
Transactions Completed

\$70+

Total Capital Markets  
Volume in Billions

### Concentrated Sector Focus



#### Aerospace & Defense

- Commercial Aerospace
- Defense Platforms & Technologies
- Government Services
- Small Arms & Tactical Products



#### Consumer

- Auto Retail
- Consumer Products & Services
- Food & Agribusiness
- Healthy Living
- Restaurants
- Specialty Retail & E-commerce



#### Energy

- Alternative & Renewable Energy
- Midstream
- Oilfield Services
- Upstream



#### Financial Services

- Commercial Finance
- Consumer Finance
- Financial Institutions



#### Healthcare & Life Sciences

- Biotechnology & Life Sciences
- Diagnostics / Lab Services & Equipment
- Healthcare Services
- Medical Devices



#### Industrials

- Basic Materials & Construction
- Industrial Services
- Specialty Distribution
- Transportation & Logistics



#### Power & Industrial Technologies

- Applied Technology
- Clean Technology
- Energy Management
- Industrial Technology
- Power Electronics
- Utility Solutions



#### Technology

- Business Application Software/SaaS
- Communications & Enterprise Systems
- Infrastructure Software
- Internet & Information Services
- Tech-Enabled Business Services



#### Telecom & Media

- Advertising & Marketing Services
- Broadband & Broadcasting
- Data Center, Cloud & Other
- Digital Media & Entertainment
- Out-of-Home Media
- Wireline & Wireless

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**\$250 MILLION**



Initial Public Offering  
**Co-Manager**

**NOT DISCLOSED**



Has received a significant investment from  
**Metropoulos & Co.**


**\$153 MILLION**




A Portfolio Company Of  


Has Been Acquired by  
  
Vista Equity Partners

**\$20 MILLION**



Debt & Preferred Equity  
  
**BALANCE POINT**  
CAPITAL PARTNERS

**\$100 MILLION**

**Producers Midstream LP**

Has Received an Equity Commitment from  
  
**TAILWATER**  
CAPITAL

**NOT DISCLOSED**




Has divested the Platte River Gathering System to  
  
**ARB**  
MIDSTREAM


**\$345 MILLION**

Term Loan B  


An affiliated portfolio company of  
  
**SUN CAPITAL PARTNERS, INC.**

**NOT DISCLOSED**



SMART GRID BUSINESS  
A Portfolio Company Of  
**Golden Gate Capital**  
Has Been Acquired by  
  
Aclara.


**\$167 MILLION**





A Portfolio Company Of  


Follow - On Offering  
**Co-Manager**

**NOT DISCLOSED**



A Portfolio Company Of  


Has been acquired by  
  
Amalgam Group

**NOT DISCLOSED**

**GTCR**

Has Acquired  
**Optimal Blue**

**\$169 MILLION**



A Portfolio Company Of  


IPO  
**Co-Manager**

**\$111 MILLION**



A Portfolio Company Of  
**THE GORES GROUP**

Follow - On Offering  
**Co-Manager**

**NOT DISCLOSED**

**GTCR**

Has Acquired  
  
**ONVOY**


**\$624 MILLION**



A Portfolio Company Of  


Has Acquired Certain Assets of  
  
**Springleaf**

**NOT DISCLOSED**



Has Been Acquired By  
**AutoNation**

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