# Investor Call Discussing Key Topics, Bull/Bear Debates, And Mgmt Questions For FLYW Ahead of June Conferences

## MAY 30, 2023 | 11:00AM ET

Ahead of upcoming June conferences, we will be hosting an investor call to discuss sentiment and key debates, including student visa restrictions in Canada, the UK and Australia, competition in the key education vertical, and the outlook for revenue growth, margin expansion and capital allocation. Following prepared remarks, we will hold a question and answer session where we invite investors to share their perspective on what we view as one of the more unique, compelling and controversial names in our coverage.

### **Topics of Discussion**

- An update on Visa restrictions in Canada, the UK and Australia, as well as implications of the upcoming US presidential election.
- The competitive landscape and FLYW's advantages/disadvantages within the key education vertical.
- The valuation, the floor and potential upside in shares.
- The revenue growth algorithm, and KPIs including new bookings, ARPU and net revenue retention.
- Thoughts on non-Education verticals, including recent weakness in Healthcare, margin implications and macro sensitivity of travel, and potential in B2B.

# **Conference Call Host**

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# Conference call date and time subject to change. To join the call or to obtain more information, please contact your Stephens sales representative.



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